

Cambridge University Musical Theatre Society's Gala Night, February 2016



EXECUTIVE SUMMARY

The year has been another busy and memorable one for the ADC Theatre and Corpus Playroom. Throughout the year the Management Team have helped devise and support, at both venues, a wide range of artistically and financially successful productions without compromising the maintenance of sound finances. Artistically ambitious projects have been encouraged and, as a result, we were treated to an extraordinarily rich year of theatre productions of which both our theatre-makers and audience members can be proud.

We hope you will enjoy revisiting our highlights of the previous year, and join us in looking forward to many successful years ahead.

2015-16 Management Team

Mitchell Clarke: Theatre Manager Victoria Collins: Operations Manager Hannah Edwards: Production Manager Rhys Chamberlain: Technical Manager Ella Bucklow and Katie Hook: Box Office Administrator Johannes Ruckstuhl and Connie Dent: Office Administrator "I think of the ADC as the first real theatre I worked for, partly indeed because of the extraordinary standard of student work accomplished there."

Sir Trevor Nunn

"I had many happy times at the ADC Theatre playing everything from Restoration Comedy to a rather unlikely Virgin Mary."

Sandy Toksvig

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WELCOME

We aim to nurture, at both venues, the best amateur theatre that Cambridge can offer; extending opportunities to both students and local theatre groups alike. Over the previous year we have presented a number of new. thought-provoking and emotionally challenging productions for our audiences to enjoy, but also to think about. By programming a wide range of productions, we have challenged both providers and audiences to stretch themselves, to discover what can be achieved within the theatres spaces and thereby encouraged the creation of challenging and artistically-ambitious seasons. The





enrichment of the student experience at Cambridge University, a key component of the Theatre's mission, has remained a critical focus with more students and more productions taking place during this period than ever before. Training and support have been central to everything we have planned and undertaken this year: an investment in the future to which we are all hugely committed.

Whilst a theatre's success is generally measured in the quality of its productions and the pleasure its audience gains from seeing them, we are mindful that a significant part of our responsibility is to create a safe

and supportive environment in which both actors and technicians can thrive. Over the course of the year, the Executive Committee has sanctioned a number of significant projects with a view to ensuring the continued longterm success of both venues. The first. in conjunction with the University's Estate Management Department, has been to appoint an architectural practice to design a ventilation system to improve air circulation in the ADC Theatre auditorium. Recognising a longstanding problem, especially during the summer months, when completed the project will greatly improve audience comfort and fulfil a longstanding ambition not realised during the major refurbishment of a decade ago. Another initiative has





been to improve our online presence and booking experience. Working closely with The Graphic Design House, we have devised a new and much improved website which launched at the beginning of the Autumn Season ready for the opening of our student season in October. Finally, the Executive Committee authorised expenditure which has already allowed customers a more convenient ticketing experience (including ticketless access to the auditoria via a smartphone) and will soon allow payment by card (contactless and Apple pay) in the Bar. Running a cash only establishment is far from user-friendly these days and we hope that, taken together, these innovations will greatly improve our audience's experience.

Whilst we always hope that our theatremakers and our audience enjoy their time at our venues and will return to them often, we recognise that they will only do so if our efforts meet with their highest expectations. For this reason, we always welcome feedback, suggestions for improvement and, less happily though just as willingly, criticism of our current efforts. Proud as we are of what goes on at both of our venues, we like to think of them as "our" theatres, though in our more rational moments we recognise, of course, that they are actually "yours".

Mitchell Clarke, Theatre Manager







The ADC Theatre and Corpus Playroom remain the centres of Cambridge's thriving drama scene. Productions at these venues are mounted in their entirety by students. amateurs, and volunteers. From actors and technical crew to directors and producers, everyone is united in a desire to enjoy and contribute to the creation of high-quality theatre. Vibrant and varied programmes of drama, comedy, musical theatre and dance have been presented at each venue by student groups during the University terms and by local groups long during the vacations. Typically each venue has staged two different productions each night.



Today we aim to provide opportunities for students and amateurs to experience and learn about all aspects of theatre, while presenting productions of the highest standard. We are a department of the University of Cambridge and the oldest University playhouse in the country. The ADC Theatre is still run almost entirely by students, with no faculty involvement. Training, learning and support are at the heart of everything we do here and we are set up to encourage and to provide help and guidance to all who are interested in creating theatre from the seasoned habitué to the most inexperienced

user.

All of this activity draws on a long tradition: plays have been presented on the site of the ADC Theatre since 1855 when the Cambridge University Amateur Dramatic Club (CUADC) was founded and the Club met and performed in the back room of the Hoop Inn on Jesus Lane. The coaching inn stood almost exactly where the ADC Theatre stands today. At first the Theatre was run as a private



members' club by the CUADC, but owing to growing financial difficulties, it was agreed in August 1973 that the Theatre would be leased to the University of Cambridge for 75 years.

Although the Theatre continues to be owned by CUADC, it is currently run as the smallest department of the University which has assumed responsibility for its management and maintenance. CUADC remain as one of the resident companies of the Theatre.

RESIDENT COMPANIES



There are several student companies resident to the ADC Theatre and Corpus Playroom. Not every show is produced by them, but the Theatre is the epicentre of their activities and students are heavily involved in the overall programming for the main terms and in the management of the venues. Representatives of CUADC and Fletcher Players serve on the Theatre's Executive Committee.

CUADC

The Cambridge University Amateur Dramatic Club is the oldest and largest student drama society in Cambridge. The first performances on the site were staged by the founders of the Club in 1855. CUADC present a varied programme of mainshows and lateshows at the Theatre each season, bringing together some of the finest young theatrical talent in the country and providing unrivalled support for their productions.

Fletcher Players

The Fletcher Players are the drama society of Corpus Christi College and the resident company at the Corpus Playroom. The Fletcher Players are integral to the running of the Playroom, helping with programming and producing up to six shows a term. Named after John Fletcher, alumnus of Corpus and Jacobean playwright, their productions showcase new writing, traditional classics, comedy and cutting edge political drama.

Footlights

It's hard to think of a group that have had more influence on British comedy than the Cambridge Footlights. Their fortnightly Smokers, an original mix of sketches and standup, are the breeding ground for new talent. No other student comedy society champions new talent and new writing more consistently, or provides as many opportunities to try out and develop material.

CUMTS

The Cambridge University Musical Theatre Society are the source of the very best musical theatre taking place in Cambridge. In addition to their main shows, the Society runs popular Bar Nights and a series of social events throughout the year. Its contribution extends far beyond showcasing existing onstage talent: it aims to encourage training in musical theatre and regularly invites experts and seasoned professionals in the field to run masterclasses for its members.



Our adored (and unique) L-shaped studio space is Cambridge's primary fringe venue, showcasing a variety of productions with an emphasis on new student writing. Seasons at the Playroom and the ADC are devised holistically in order to ensure that the two work as complimentary spaces. In this way, the President of the Fletcher Players has a significant input into Theatre programming both specifically at the Playroom and more generally across the two venues.



Since 2011 the Playroom has been managed by the ADC Theatre and in that time we have seen a doubling in average audience numbers, and a higher and more consistent calibre of production. During the present year, the Playroom has received some much needed investment including the installation of a fibre link to the ADC Theatre which has allowed for a full network installation to take place including the roll-out of wi-fi and CCTV across the venue.

Over the year we were proud to present at the Playroom a huge range of productions from award-winning dramas and musicals to fresh comedy and new student writing. We always aim to provide an entertaining and thought-provoking season tailor made for the space.

A selection of these innovative productions included *The Eradication* of *Schizophrenia in Western Lapland* which offered a refreshingly honest portrayal of schizophrenia from the perspectives of all affected. Using the unique layout of the Playroom to full effect, it employed a disorientating staging which split the audience in half, allowing it to see and hear conflicting components of the production.

Dying City depicted the effect of recent wars back at home and Free Fall showed what happens when people struggling with mental health are pushed to the edge. Yasmina Reza's savagely entertaining The God of Carnage showcased one the more recent masterpieces of contemporary theatre on the small stage and Enron depicted one of the world's largest financial scandals in a high energy orgy of business, finance and greed.

The Playroom continues to be as popular as ever with our audiences and with students applying to put on their productions there. It retains its fringe feel and in this way acts both as a studio space and as a happy counterfoil to the larger productions at the ADC Theatre.

ADC THEATRE PRODUCTIONS

the huge range of applications we slot in the form of *Pippin*, perfectly received from students and the honed by its recent run at the local community. In making difficult Edinburgh Festival Fringe. programming choices, we try always to ensure there was something for everyone: from new musicals to classic dramas, sketch comedies to poetry slams and pantomime to A modern retelling of Frankenstein student new writing. We hope that whatever our audience's theatrical taste, there was something in each season's offering for them to enjoy.

honed by exposure across the globe as, from the West, came the Cambridge American Stage Tour's comic play within a play. The of deftly executed plot twists and with a flying cast! turns. It was accompanied in the the East came the classic comic tale Euripides's The Trojan Women, as

Our three seasons were drawn from offered a little magic in our lateshow

The Autumn season continued with Peter Shaffer's classic Amadeus

exploring music, talent and power. Our summer season began with a production of Leigh's Grief, which asked us key questions about provided a brutal depiction of a year scientific responsibility set again in the life of a family permanently a backdrop of the 90s, whilst wounded by war. This was followed by Shakespeare's The Winter's Sweeney Todd and the CUADC/ Footlgihts Pantomime: Robin Hood Tale, deftly blending psychological The year began with productions both showcased our great wealth tragedy with charming comedy and wonderfully contrasting sets. This of musical talent and both sold out! To end the autumn season, the ADC production was attended, and greatly enjoyed, by the Theatre's Patron Theatre was transformed into the enchanted Neverland for the magical HRH The Earl of Wessex. Mnemonic. Taming of the Shrew which was full adventure of Peter Pan, complete provided something a little different. First devised by the pioneering theatre company Complicite, it was first week of student shows by the Spring witnessed the presentation of vividly realised on the ADC stage Footlights International Tour Show a wide range of drama: from Brecht, as the cast caught and untangled Love Handles with its usual array of Hare, Shakespeare and Miller to memories. At the end of our student sharp and hilarious sketches. From Evans' Trojan Barbie based on season there was the chance to catch the Footlights performing their of mistaken identity The Comedy of well as a host of new plays written by International Tour Show, Lagoon, Errors, fresh from its tour of Japan. students. To counterpoint this potent before they took it over the summer Whilst from a little closer to home we collection of high-octane drama, we to London, Edinburgh, The Cayman

added a sprinkling of light-hearted shows throughout the season. West Side Story and Spring Awakening made sure that there was something for our musical lovers scattered throughout the season.

Islands and America.

In addition to our student productions, we presented a number of productions produced by local amateur theatre companies. At the start of the year VIVA Arts, a group new to the Theatre, brought Avenue Q to the ADC Stage. whilst Legally Blonde brought, instead, our Box Office Administrator as Harvard's beloved blonde in the fun, upbeat musical of self-discovery. The Cambridge Theatre Company presented Spamalot the musical based on the film Monty Python and the Holy Grail, and told the tale of King Arthur and the Knights of the Round Table with a fantastic set and choreography. One Man. Two Guvnors portrayed the fate of Francis Henshall and was a wonderful addition to our season, with its perfect blend of comic invention and engaging slapstick.

2015-2016 IN NUMBERS

productions at the ADC Theatre and Corpus Playroom 717 performances at the ADC Theatre and Corpus Playroom

1,135 students involved at our venues

233

students involved in cambridge drama

66,822

tickets sold for events at the ADC Theatre and Corpus Playroom

average capacity

50%

12,823

different customers

welcomed through our doors

2,022

47

oroductions sold above 90% capacity

Grief, April 2016



FINANCIAL PERFORMANCE



Attention is drawn to the following:

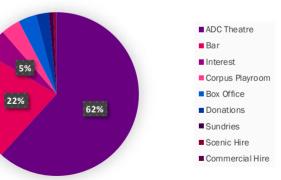
- Income from Theatre Hire at the ADC Theatre rose to £179.977 from £164.389.
- The Bar continues to provide a key revenue stream to support theatrical work, returning a surplus of £63,339.
- Patrons continued to donate generously, with over £7,000 being raised this year.

• The Executive Committee approved expenditure on items of equipment in line with the Capital Expenditure schedule.

• 2015-16 generated the theatre's highest surplus in recent history, raising £30,125 and increasing the theatre's net assets to £538,108.

Whilst mindful of the need to maintain reserves sufficient to meet the costs of planned theatre improvements and to guard against any future shortfall in revenue, the Executive Committee of the Theatre remains committed to investing any surplus in the Theatre itself, ensuring that it continues to offer both performers and audience a state-of-the-art experience.

ADC Theatre Income







Get Involved

Mindful of our wider educational role and constant desire to offer opportunities to all, the year began with another strong campaign to attract new students into the Theatre community. We worked closely with the CUADC Committee and hosted Freshers' Friday during the first week of the Michaelmas Term. In this way, Freshers were encouraged to come to the Theatre for backstage tours and a chance to meet and chat with students already involved.

This year's freshers' shows proved as usual to be a great and open opportunity for our newest talent to get a taste of performing on the stage. Coram Boy. Black Comedy Frozen were all performed, directed, designed and produced by newcomers to Cambridge drama.

New Writing

The ADC Theatre continued to demonstrate its commitment to new writing with a large number of new plays and comedy written by students featuring at both venues.

953 students involved in productions at at the ADC Theatre

519 students involved in productions at the Corpus Playroom

1,135 students involved in productions at the **ADC** Theatre and Corus Playroom

196

student productions took place outside of ADC Theatre and Corpus Playroom

2,022 students involved across all venues in Cambridge

TECHNICAL AMBITION



Technical Ambition

The ambition of our technical teams has been as strong as ever. *Robin Hood* allowed our students to appear on stage via a descending evil lair, whilst *Peter Grimes* created one of the most innovative, memorable and visually stunning lighting and set designs of the year.

ambition without Encouraging providing the means to achieve it can only end in frustration, so the Theatre has continued to invest heavily in new equipment. Only by ensuring that the Theatre continues to provide industry-standard production infrastructure can we properly reward the craft of those who choose to develop their skills here. This year saw new additions to the Theatre's sound equipment including new fold back speakers for use on stage and a renewal of cabling for our bands.

Camp

Overall Camp this year was successful with a number of larger maintenance projects and smaller new builds being completed. Amongst the completed projects are:-

The counterweight system was maintained, including replacing a number of control ropes, wire ropes and rope brakes.

The Orchestra Pit was revamped including a new carpet, music stands and band lights.

New parts of the workshop have been completed including adding power and services and a new sink to the paint dock.

The workshop tool storage has been re-done making it much safer and easier to access tools.

The Front of House Toilets have been re-painted, re-floored and new handdryers and other accessories (soap dispensers etc.) have been installed. The availability of BNC and ethernet tie-lines to stage has been increased.

A new flying trolley was built, allowing for quicker rigging during get-ins.

Storage for our stock treads was found and build.

New enclosures were made for our Box Office computers to ensure they are secure.

We remain deeply grateful to all those students and other volunteers who made Camp possible and by doing so help the Theatre to make improvements to its estate and equipment at minimum cost.

COMMUNITY INVOLVEMENT & SERVICES

The Winter's Tale, May 2016

Backstage tours

In September, the Management Team conducted a number of backstage tours during the University's Open Cambridge and the Alumni Festival, allowing visitors to see parts of the building not usually open to the public and to find out more about this uniquely student-run venue.

Work experience

Two GCSE-Stage students from local schools, one from Comberton Village College and the other from the Stephen Perse Foundation, came to the ADC Theatre for a week of work experience in July. They spent the week shadowing members of the team, helping with general administration, learning about the running of a venue and observing members of the production team of that week's show.

New Writing

We have continued to develop new writing by non-students with WRITEON's and Twisted Willow Theatre's devised project *The Butterfly Effect* at the Playroom.

Hire business

The provision of ready-assembled packages has continued to prove very useful and has encouraged those less experienced in technical theatre to hire equipment for external events and productions.

ADC Ticketing

The Theatre continued to provide a secure, convenient and affordable Box Office service for events happening in and around Cambridge. The Cambridge Literary Festival remained the largest external client, accounting for 17,882 of tickets sold and a gross income of £173,793, with their Winter and Spring Festivals for which we also provide an onsite box office service. The second largest client was the Cambridge University Musical Society on whose behalf 3.374 tickets were sold. This accounted for a gross income of £41.881.

Other notable clients included City of Cambridge Symphony Orchestra, East Anglia Chamber Orchestra, Camerata Musica and Ralph McTell. We have seen an increase in old clients returning to us as well as a rise in University Societies using our services.



GET INVOLVED & SUPPORT US



For more information on the various production roles, and how to get involved with shows at the ADC Theatre, visit adctheatre.com/getinvolved.

The ADC Theatre currently receives no external funding, yet we remain committed to keeping our ticket prices low and our bar affordable, so that both our student and local audiences can experience and enjoy the Theatre as frequently as possible. We are always mindful that any of our performers today could be the famous names of tomorrow and that they and our audiences can only thrive in a lively and affordable theatre.

We encourage participation in all forms and at all levels including:

In our productions

There are hundreds of opportunities to act in the ADC Theatre every year and our productions always require dedicated production and technical teams. Whether you're interested in acting, directing, designing, managing, building, lighting, or crewing a show, new faces are always welcome, regardless of experience. We also require volunteer stewards to help us run the Front of House in the evenings. Our stewards greet audiences, sell programmes and ice-creams, and oversee admission to the auditorium.

As a friend

With your support we can ensure that our students get the best theatrical training we can offer, with industry standard theatrical equipment, financial support for ambitious and innovative productions and an ongoing investment in our backstage facilities.

You can help nurture new talent and get closer to the theatre you love by becoming an ADC Friend for £30 per year. As such you will enjoy:

- One free ticket to a show at the ADC Theatre or Corpus Playroom
- 10% discount on two tickets per show
- 10% discount on drinks and snacks at the ADC Bar and half price ice cream
- · Special offers on selected events throughout the year
- Backstage tours and Friends only events

You can join online today at adctheatre.com/friends to begin enjoying the benefits and supporting the ADC Theatre.

Our friends scheme continues to grow, with 59 current members helping to support our talent.





Katie Hook | Rhys Chamberlain | Victoria Collins | Mitchell Clarke | Connie Dent | Johannes Ruckstuhl

THE TEAM

2015-16 Executive Committee

Richard Barnes Mark Billinge [Chair] Sarah Cain Mitchell Clarke Victoria Collins Elinor Lipman **Toby Molyneux** Sheanna Patel Andrew Reid Jamie Rycroft Harry Stockwell Jack Swanbrough David Todd-Jones Robin Walker

Casual Staff

88 casual staff members worked as Box Office Assistants, Bar Staff, Front of House Support and Playroom Duty Managers.

The ADC continues to provide an opportunity for young people to gain work experience in customer service roles in a supportive environment and offers a means whereby they can be provided with positive references when they go on to apply for other jobs.

2015-16 Management Team

Mitchell Clarke: Theatre Manager Victoria Collins: Operations Manager Hannah Edwards: Production Manager Rhys Chamberlain: Technical Manager Ella Bucklow and Katie Hook: Box Office Administrator Johannes Ruckstuhl and Connie Dent: Office Administrator

Thank You

We are, as always, grateful for the ongoing support of the University of Cambridge, the University Theatre Syndicate, the Executive Committee and the CUADC Committee and for the generous help offered by many of our friends, audience members, students and volunteers.

We are extremely grateful for the ongoing IT support provided by volunteers Alex Brett and Paul Gotch.

Our warmest thanks go to everyone who has supported us in making this another memorable year.



Tribes, November 2016 production photographs by Johannes Hjorth

ADC THEATRE INCOME / EXPENDITURE 2015-16

	Actual 2014-15	Budget 2015-16	Actual
INCOME	2014-15	2015-10	2015-16
ADC Theatre Hire	164,389	166,000	179,977
Commercial Hire	1,574	1,500	333
Corpus Playroom	13,989	12,721	10,938
Bar Surplus	55,516	59,805	63,339
Box Office	8,452	9,628	10,425
Scenic Hire Surplus	2,516	3,000	1,570
Printing Surplus	2,101	1,000	-1,316
Sundries Surplus	585	1,000	2,528
Gross Receivable Interest	14,050	13,000	15,338
ADC Support	5,709	5,100	7,228
	268,881	272,754	290,360
		,	·
EXPENDITURE			
Salaries (including overheads)	137,501	160,514	144,660
Capital Expenditure	45,792	23,250	34,146
Utilities	21,244	22,000	20,654
Administration	7,704	9,050	9,512
Computing	3,164	6,840	4,067
Marketing	23,281	26,000	27,614
Estate	4,046	5,293	3,834
Maintenance	9,457	11,220	14,088
Archiving	0	0	10
Show support fund	0	500	756
Productions	-2,310	2,600	893
	249,878	267,267	260,234
Net profit on operating activities	19,003	5,487	30,125
Net income on restricted funds	598		1,064
Expenditure on ventilation project	578		-15,000
Expenditure on vebsite			-12,260
			12,200
Total P/L For Year per CUFS	19,601	5,487	3,929
2014-15 adjustment for Corpus Playroom fee, not in CUFS	-4244		4244
2015-16 adjustment for Corpus Playroom fee, not in CUFS			-4084
Total P/L For Year per Mgt Accounts	15,357	5,487	4,089
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BALANCE SHEET AT 31-JUL-16

3 -Jul- 5		3 -Jul- 6
	Current Assets	
5,016	Current Account with University	25,264
410	Till Float	410
450	Petty Cash	424
6,361	Stock - Bar	5,109
298	Stock-Productions	654
2,115	Stock - Sundries	3,187
1,678	Stock - Printing	1,742
417	Stock - Maintenance	95
6,53 I	Debtors	2,238
1,028	Prepayments	0
1,620	Accrued Income	3,783
25,924		42,904
	Current Liabilites	
-1,190	Holiday Pay Liability	-1,402
-8,494	Customer Account Balances	-9,650
-937	Creditors	-1,467
-2,059	Accrued Expenditure	-6,676
-4,244	Late accrual for Corpus Playroom not in CUFS	-4,084
-12,644	Deferred income for shows after 31 July	-23,608
-3,644		-46,886
-3,644	Net Current Assets/ Liabilites	-3,982
	Long Term	
97,279	Deposit Account	76,719
416,895	CUEF	465,371
510,529	NET ASSETS	538,108
	•	-
	FUNDED BY	

	FUNDED BY	
433,445	Operating Reserve as adjusted for Playroom fee	514,049
479	Show Support Fund	22
21,919	Restricted Reserve	24,037
455,843		538,108

455,843	Opening Reserves	510,529
15,339	Net profit in year	4,089
39,347	Revaluations on CUEF units	23,490
510,529	Closing Reserves	538,108

NOTES TO THE ACCOUNTS 2015-16

014-15	INCOME	2015-16	
Т	heatre Hire		
In	come		
164,389	ADC Theatre Show Hire	183,590	
0	ADC Theatre Show Hire	0	
1,574	ADC Theatre Commercial Hire	333	
	ADC Theatre Card Error Write Off	-3,664	
	ADC Theatre Show Support Fund	-704	
	ADC Theatre Hire		179,556
c	Corpus Playroom		
In	come		27,232
28,294	Theatre Hire	27,228	·
185	Vending Machine	4	
о	Show Cleaning Charges	0	
E	xpenditure		-20,378
-2,289	Duty Managers	-1,144	·
-5,807	Duty Managers (New Code)	-364	
	Duty Managers (Changed Code)	-5,389	
0	Vending Machine Purchases	0	
-3,427	Cleaning & Hygiene	-3,208	
-425	Maintenance	-222	
-126	Telephone	0	
-222	Licenses: Theatre	-4,244	
-170	Administration	0	
-2,024	ICC charges	-1,724	
-4,244	Fee Payable to Corpus Christi College	-4,084	
	Playroom Surplus		10,938
В	ar		
In	come		133,594

1,795	Sales - Bar Cost price	2,368	
123,786	·	129,192	
1,546		2,034	
1,049	0	0	
	Expenditure		-70,256
-37,262	Alcoholic Drinks	-33,683	
-5,113	Non Alcoholic Drinks	-6,484	
-6,901	Confectionery	-8,810	
-1,090	Vending Machine Cans	-1,130	
-3,875	Wages	-2,83 I	
-8,646	Wages (New Code)	-9,439	
-2,614	Equipment and Accessories	-319	
-3,558	Catering and Bar Equipment and Accessories	-4,016	
-470	Maintenance	0	
0	Stationary/Miscellaneous	-3,067	
0	Stationary (Second Code)	-7	
0	Pre-Printed Stationary	-133	
	Catering Maintenance	-205	
	Printer Maintenance	-132	
	Bar Surplus		63,339
	Box Office		
	Income		88,364
46,289	Income Internal Events Ticket Sales Commission	51,052	88,364
30,907	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission	32,693	88,364
30,907 888	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges	32,693 759	88,364
30,907	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines)	32,693	88,364
30,907 888	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission	32,693 759 401 0	88,364
30,907 888	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines)	32,693 759 401	88,364
30,907 888	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales	32,693 759 401 0	
30,907 888 129 1	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure	32,693 759 401 0 3,459	-77,939
30,907 888 129 1 -13,572	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure Credit Card Charges	32,693 759 401 0 3,459 -16,491	
30,907 888 129 1 -13,572 -23,307	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure Credit Card Charges Spektrix & Software Costs	32,693 759 401 0 3,459 -16,491 -22,615	
30,907 888 129 1 -13,572 -23,307 -498	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure Credit Card Charges Spektrix & Software Costs Box Office Administrator	32,693 759 401 0 3,459 -16,491 -22,615 -677	
30,907 888 129 1 -13,572 -23,307 -498 -5,823	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure Credit Card Charges Spektrix & Software Costs Box Office Administrator Box Office Assistants	32,693 759 401 0 3,459 -16,491 -22,615 -677 -3,626	
30,907 888 129 1 -13,572 -23,307 -498 -5,823 -7,701	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure Credit Card Charges Spektrix & Software Costs Box Office Administrator Box Office Administrator (new Code)	32,693 759 401 0 3,459 -16,491 -22,615 -677 -3,626 -10,375	
30,907 888 129 1 -13,572 -23,307 -498 -5,823 -7,701 -9,505	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure Credit Card Charges Spektrix & Software Costs Box Office Administrator Box Office Administrator Box Office Administrator (new Code) Box Office Assistants (new code)	32,693 759 401 0 3,459 -16,491 -22,615 -677 -3,626 -10,375 -195	
30,907 888 129 1 -13,572 -23,307 -498 -5,823 -7,701 -9,505 -317	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure Credit Card Charges Spektrix & Software Costs Box Office Administrator Box Office Administrator Box Office Administrator (new Code) Box Office Assistants (new code) Digital Telephone Line	32,693 759 401 0 3,459 -16,491 -22,615 -677 -3,626 -10,375 -195 0	
30,907 888 129 1 -13,572 -23,307 -498 -5,823 -7,701 -9,505	Income Internal Events Ticket Sales Commission ADC Ticketing Ticket Sales Commission ADC Ticketing Charges Miscellaneous Income (Eg Clamping Fines) Phone Sales Commission Fees/ Sales Expenditure Credit Card Charges Spektrix & Software Costs Box Office Administrator Box Office Administrator Box Office Administrator (new Code) Box Office Assistants (new code)	32,693 759 401 0 3,459 -16,491 -22,615 -677 -3,626 -10,375 -195	

-191	Misc Expenses & Error Correction	-232	
0	PDQ Rental Charges	0	
	Wages overtime; Administration	-72	
	Wages: Staff and Student Facilit	-238	
	Wages; Technicians; Non-standard	-11,449	
	Wages overtime; Technicians	-48	
	Overheads: FWP	-6,670	
	Overheads: 1 vvi Overheads: Sundries	-2,673	
	Overneads.Jundries	-2,075	
	Box Office Surplus		10,425
	Scenic Hire		
	Income		
167	Radio Mic Hire	142	
2,690	Scenic Hire	1,120	
70	Handling Income	308	
-967	Equipment Stock Costs	0	
	Scenic Hire Surplus		I,570
	Printing & Post		
	Income		7,813
4,594	Income	2,214	7,813
4,594 1,652	Income	2,214	7,813
	Income Printing - Photocopier Printing - Large Format		7,813
1,652	Income Printing - Photocopier Printing - Large Format	1,117	-9,129
1,652	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure	1,117	
1,652 4,308	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper	1,117 4,483	
1,652 4,308 -3,715	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges	1,117 4,483 -2,808	
1,652 4,308 -3,715 -510	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges Large Format Paper	1,117 4,483 -2,808 -1,009	
1,652 4,308 -3,715 -510 0	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges Large Format Paper Printers Lease	1,117 4,483 -2,808 -1,009 0	
1,652 4,308 -3,715 -510 0 -1,762	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges Large Format Paper Printers Lease Other/General Miscellaneous	1,117 4,483 -2,808 -1,009 0 -1,906	
1,652 4,308 -3,715 -510 0 -1,762 1,122	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges Large Format Paper Printers Lease Other/General Miscellaneous Franking Machine Postage	1,117 4,483 -2,808 -1,009 0 -1,906 64	
1,652 4,308 -3,715 -510 0 -1,762 1,122 -3,243	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges Large Format Paper Printers Lease Other/General Miscellaneous Franking Machine Postage Franking Machine Lease	1,117 4,483 -2,808 -1,009 0 -1,906 64 -1,793	
1,652 4,308 -3,715 -510 0 -1,762 1,122 -3,243	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges Large Format Paper Printers Lease Other/General Miscellaneous Franking Machine Postage	1,117 4,483 -2,808 -1,009 0 -1,906 64 -1,793	-9,129
1,652 4,308 -3,715 -510 0 -1,762 1,122 -3,243	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges Large Format Paper Printers Lease Other/General Miscellaneous Franking Machine Postage Franking Machine Lease	1,117 4,483 -2,808 -1,009 0 -1,906 64 -1,793	-9,129
1,652 4,308 -3,715 -510 0 -1,762 1,122 -3,243	Income Printing - Photocopier Printing - Large Format Franking Machine Income Expenditure Photocopier Paper Large Format Ink Cartridges Large Format Paper Printers Lease Other/General Miscellaneous Franking Machine Postage Franking Machine Lease Printing Surplus	1,117 4,483 -2,808 -1,009 0 -1,906 64 -1,793	-9,129

17,779	Sales External	10,457	
	Expenditure		-14,264
-5,032	Sundries Cost of Sales	-3,902	
-17,779	Expenditure External	-10,362	
	Sundries Surplus		2,748
		·	
	ADC Support		
	Income		
900	Membership (ADC Friends)	1,250	
4,805	Donations	5,947	
0	Donations - Waived Fees	14	
	Deposit Account Interest	17	
	ADC Support Total		7,228
	Reserves		
	Interest Received		
13,858	CUEF Dividend	15,104	
191	Deposit Account Interest	234	
14,050	Total Interest Received		15,338
	I		

	EXPENDITURE		
	Salaries		
-27,859	Manager	-30,724	
-71,812	Manager (New Code)	-69,169	
-701	Management Team	-2,184	
-10,229	Office Administrator	-11,511	
-2,360	Front of House Support Staff	-1,552	
-7,268	Casual Duty Managers	-7,754	
-5,430	Casual Duty Managers (New Code)	-145	
	Departmental Clerical	-261	
	Technicians; Non-standard	-7,633	
	Overheads: FWP	-13,728	
	Salaries		-144,660
	ICC Charge		
			-25,189
-11,842	XABD ICC	-13,728	
-3,130	XABB ICC	-3,067	
-5,882	XABM ICC	-6,670	
-2,024	XABV ICC	-1,724	
19,573	ICC Recovery Agreement Credit	19,005	
	ICC		-44,195
	Capital Expenditure		
	Budgeted Expenditure		23,424
	Chairs	£804.25	
	LX desk	£3,951.83	
	Radial Arm Saw	£594.97	
	Pat Tester	£394.97 £881.50	
	Glasswasher/ Bar Fridge	£1,295.00	
	Camera For Shows	£524.99	
	Box Office Computers	£2,167.07	
	CCTV	£1,040.84	

	Utilities		-20,654
			20 45
193		0	
0	Fax	0	
0	Telecoms Maintenance	0	
-1,864	Telephones	-1,648	
-5,729	Gas	-3,639	
-13,844	Electricity	-15,366	
	Expenditure		
	Utilities		
	Asset Labels	£743.70	
	Toilet Improvements	2721.75	
	Houselights	£4,712.96	
	Office Corridor Flooring	£864.91	
		£1,679.00	
	Scanners	£1.679.00	
	Extraordinary Expenditure		10,722
	Sale of Equipment	-£166.67	
	Desk Fans	£50.56	
	Duty phone	£68.51	
	Access Equipment	£72.55	
	Playroom Trolley	£76.66	
	Welding Helmet	£151.62	
	Flamable Paint Cupboard	£162.00	
	Vacum cleaners	£165.90	
	Coin/note counters	£197.50	
	MGMT Office chairs	£236.00	
	Production Office TV	£259.00	
	UPS	£282.76	
	Playroom Fresnels	£360.00	
	Wireless Handhold Microphones	£549.17	
	Show Relay TVs	£600.20	
	Sound cables	£615.25	
	Music and Mic Stands	£747.60	
	Radio Mic Capsuels	£849.50	
	Fold back speakers	£6,183.70	

	Administration		
	Expenditure		
-805	Theatre Licences	-717	
-260	Venue Music Licences	-428	
0	Hospitality Expenses	0	
-1,372	Hospitality Expenses	-2,885	
-3,854	Training Courses	-2,344	
-83		0	
-9		0	
0	Admin Printing	0	
-92		0	
-502	Stationery	-184	
-203	Pre-Printed Stationery	-224	
-483	Rail Travel	-315	
0	Rail Travel	0	
-173	Miscellaneous	-2,178	
83		0	
47		0	
0	Sales:Consumables	0	
	General Consultancy	-35	
	Business Cards	-100	
	Other/General Miscellaneous	-80	
	Overheads:Sundries	-22	
	Administration Total		-9,512
	Computing		
	Expenditure		
-56	Network Installation and Maintenance	-60	
-36	Website	-961	
0	Server Software	0	
-2,646	Network Installation/Connection Charges	-2,621	
-426	Administration Software	-426	
	Computing Total		-4,067
	Marketing		
-20 251	Marketing Expenditure	_21 292	
-20,251	Marketing	-21,292 -2,254	

0	Website Support	0	
-125		0	
-483		-3,012	
-21	Sundries	0	
-21		25	
	Misc Franking Income	25	
	Marketing		-27,614
	Estate		
	Expenditure		
-442	FOH Areas	-122	
-2,531	Cleaning & Hygiene	-3,232	
-31	First Aid	-179	
-113	Health and Safety	-2	
0	7	0	
-27		-270	
-27	8	263	
-902	Income - Cleaning Charges		
-902	···· / 1····	-266	
	Conservation Projects	-27	
	Estate		-3,834
	LState		-3,034
	Maintenance		
	Electrical Sundries and Components		-6,871
-2,233	Stage Maintenance	-2,844	
-912	Workshop Maintenance	-703	
291	Sales - Machinery / Equipment Subtotal for Co	231	
-11,465		-901	
-27	,	0	
-881	Building repairs	-207	
-659		-1,680	
-39	·	-322	
0		0	
	Other/General Miscellaneous Overheads:Sundries	-322 -123	
	Overneads.sundnes	-125	
	Camp 15-16		-7,540
-953	Food	-1,118	
-196	Accommodation	-2,251	
-500	Misc	500	
0	Sales:Consumables	0	
-3,081	Projects	-4,672	
	Maintenance		-14,411

	Productions		
	Income		17,106
7,288	Cost Recovery - Merchandise	8,011	
1,915	Cost Recovery - Music Licences	I,828	
2,709	Cost Recovery - Show Insurance	3,459	
2,590	Cost Recovery - Skip Hire	3,741	
400	Consumables	68	
	Expenditure		-17,994
-7,324	Merchandise	-8,214	
-992	Music Licences	-1,743	
1,668	Insurance Services	-3,459	
-3,439	Skip Hire	-3,996	
-535	Gel	-336	
-1,216	Theatre Lamps	-314	
-753	Consumables	67	
	Productions		-888